

## NWC PROVIDES:

- ◆ Members of Northwest Consultants remain independent, but reap the benefits of a larger organization.
- ◆ Members retain ownership of renewals.
- ◆ More than 30 regional and national companies contracted with NWC.
- ◆ Pooled book of business overcomes individual company minimum production requirements.
- ◆ Pooled book of business volume earns higher commissions and contingencies.
- ◆ NWC Central Office in Spencer equipped with state of the art MI Assistant (TM) Agency Management System to support member agencies with accounting and other services.
- ◆ MI Assistant (TM) Comparative Rating Software available to participating member agencies at a reduced rate.
- ◆ Westport Insurance Corp. Professional Errors & Omissions Policy (IIABA sponsored policy) at group savings.
- ◆ Internet presence via www.northwestconsultants.com.
- ◆ NWC provides a peer network from which member agencies draw insight and experience to help each other improve and grow their independent agencies.
- ◆ Annual NWC Golf Outing to thank our companies and build relationships with

## NORTHWEST CONSULTANTS, INC.



Northwest Consultants was established in 1972 and has grown to over 20 full service insurance agencies in northwest Iowa.

Northwest Consultants exists to enable the member agencies to grow their individual businesses by providing insurance resources that would not otherwise be available.

Company contracting, pooled premium volume, peer group assistance, group purchasing power, and central book-keeping services are just some of the benefits of membership in Northwest Consultants, Inc.

For more information, visit our website:  
[www.northwestconsultants.com](http://www.northwestconsultants.com)

## FAMILY OF AGENCIES

**Hassebroek Agency, Inc.**  
Buffalo Center, IA  
(641) 562-2353

**Stevens and Ziska**  
Carroll, IA  
(712) 792-4651

**Western Clay/Mills Insurors**  
Everly, IA  
(712) 834-2441  
Peterson, IA  
(712) 295-6611

**Kingsgate Insurance**  
Fort Dodge, IA  
(515) 576-4303

**Northwest Consultants**  
George, IA  
(712) 475-2610

**Poppema Insurance**  
Hospers, IA  
(712) 752-8150

**Thompson Insurance**  
Humboldt, IA  
(515) 332-5530

**Advantage Insurance & Financial Services**  
Jefferson, IA  
(515) 386-5551

**Jim Harvey Agency**  
Kingsley, IA  
(712) 378-2830

**Mel's Insurance**  
Lake Park, IA  
(712) 832-3306

**Farmers State Agency**  
Marcus, IA  
(712) 376-4318

**Casualty Insurance**  
Orange City, IA  
(712) 737-8226

**First Choice Financial**  
Pocahontas, IA  
(712) 335-4270

**Home Services**  
Royal, IA  
(712) 933-2693

**Elgersma Agency**  
Sanborn, IA  
(712) 729-3691

**Northwest Consultants**  
Sheldon, IA  
(712) 324-5135

**Rice & Lehr**  
Sioux Rapids, IA  
(712)-283-2555

**Spencer Insurance**  
Spencer, IA  
(712) 262-8000

**Susan Hoepfner**  
Sutherland, IA  
(712) 446-3396

**Zima Insurance & Investments, Inc.**  
Blencoe, IA  
(712) 452-2721  
Mondamin, IA  
(712) 646-2132  
Onawa, IA  
(712) 423-1162

**Van's Insurance**  
Sibley, IA  
(712) 754-2747  
Sioux Center, IA  
(712) 722-2243



## A PARTIAL LIST OF THE COMPANIES WE REPRESENT

### *P & C Companies*

Acuity  
 Allied/Nationwide/  
 Amco  
 Continental Western  
 Dairyland  
 Employers  
 Encompass  
 GRE  
 Guaranty National-  
 Orion  
 Iowa Mutual  
 LeMars Mutual  
 Mendota  
 Met Life  
 Progressive  
 Safeco  
 Secura  
 State Auto  
 Trinity Universal  
 United Fire  
 Victoria

### *Hail & MPCl*

AgForce/NAU  
 Blakely  
 Farmers Mutual of  
 Iowa  
 Great American  
 Rain & Hail  
 IGF  
 ITT Hartford  
 North Central  
 Square Deal

*We also represent  
 many life & health  
 companies including  
 Wellmark Blue Cross  
 Blue Shield.*

**We invite your inquiries!**  
 Please Contact:  
 Dave or Sandy at: (712) 262-8000  
 or any member agencies listed on back.

Northwest Consultants  
 PO Box 157  
 Spencer, IA 51301



## NORTHWEST CONSULTANTS



*Northwest  
 Consultants is an  
 association of  
 independent  
 agencies  
 delivering  
 services to enable  
 us to serve  
 customers better.*

