

NWC PROVIDES:

- ◆ Members of Northwest Consultants remain independent, but reap the benefits of a larger organization.
- ◆ Members retain ownership of renewals.
- ◆ More than 30 regional and national companies contracted with NWC.
- ◆ Pooled book of business overcomes individual company minimum production requirements.
- ◆ Pooled book of business volume earns higher commissions and contingencies.
- ◆ NWC Central Office in Spencer is equipped with a state of the art Agency Management System to support member agencies with accounting and other services.
- ◆ Westport Insurance Corp. Professional Errors & Omissions Policy (IIABA sponsored policy) at group savings.
- ◆ Internet presence via www.northwestconsultants.com.
- ◆ NWC provides a peer network from which member agencies draw insight and experience to help each other improve and grow their independent agencies.
- ◆ Annual NWC Golf Outing to thank our companies and build relationships with company personnel.

NORTHWEST CONSULTANTS, INC.



Northwest Consultants was established in 1972 and has grown to over 20 full service insurance locations in northwest Iowa.

Northwest Consultants exists to enable the member agencies to grow their individual businesses by providing insurance resources that would not otherwise be available. Company contracting, pooled premium volume, peer group assistance, group purchasing power, and central book-keeping services are just some of the benefits of membership in Northwest Consultants, Inc.

For more information, visit our website:
www.northwestconsultants.com

FAMILY OF AGENCIES

Casualty Insurance & Underwriters
Orange City | 712-737-8226
ciui@orangecitycomm.net

Central States Agency
Buffalo Center | 641-562-2353
Bancroft | 515-885-2649
Ledyard | 515-646-3931
steve@centralstatesagency.com

Elgersma Agency
Sanborn | 712-729-3691
jeri@elgersmaagency.com

Farmers State Agency
Marcus | 712-376-4318
fsmarcus@midlands.net

First Choice Financial Services
Pocahontas | 712-335-4270
kaycfs@evertek.net

IBC Insurance
Sioux City | 712-224-3387
Rob.heller@ibcins.biz

Jim Harvey Insurance Agency Inc.
Kingsley | 712-378-2830
bbharvagency@frontiernet.net

Kingsgate Insurance
Fort Dodge | 515-576-4303
Jefferson | 515-576-4303
ed@kingsgateinsurance.com
advantage@kingsgateinsurance.com

Mel's Insurance
Lake Park | 712-832-3306
mel@melsinsurance.com

Northwest Consultants of Lyon County
George | 712-475-2610
nwcjim@frontiernet.net

Rice & Lehr Insurance
Sioux Rapids | 712-283-2555
blehr@evertek.net

Security Insurance
West Bend | 515-887-3771
landbers@ncn.net

Spencer Insurance Services
Spencer | 712-262-8000
c2ljake@yahoo.com

State Bank Insurance
Everly | 712-834-2441
Peterson | 712-295-6611
tomr@statebankspencer.com
ron@statebankspencer.com

Susan Hoepfner Insurance
Sutherland | 712-446-3396
hoppiner@midlands.net

Thompson Insurance
Humboldt | 515-332-5530
marlenet@goldfieldaccess.net

Van's Insurance
Sibley | 712-754-2747
kleinwolterinkdavid@gmail.com

Van Bruggen-Wesselink Ins Agency
Sioux Center | 712-722-2243
bradvb@vansinsurance.com

Zima Insurance & Investments, Inc.
Onawa | 712-423-1162
Mondamin | 712-646-2132
Blencoe | 712-452-2721
doug@zimainsurance.com

Ziska Insurance
Carroll | 712-792-4651
pziska@thewebunwired.net



Independent Insurance Agent

A PARTIAL LIST OF THE COMPANIES WE REPRESENT

P & C Companies

Acuity
Allied/Nationwide/
Amco
Continental Western
Dairyland
Employers
Encompass
GRE
Guaranty National-
Orion
Iowa Mutual
LeMars Mutual
Mendota
Met Life
Progressive
Safeco
Secura
State Auto
Trinity Universal
United Fire
Victoria

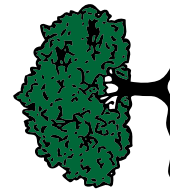
Hail & MPCl

Blakely
Farmers Mutual Hail
Great American
Rain & Hail
IGF
ITT Hartford
North Central
NAU County Insurance

*We also represent many
life & health companies
including Wellmark
Blue Cross Blue Shield.*

We invite your inquiries!
Please Contact:
Dave or Sandy at: (712) 262-8000
or any member agencies listed on back.

Northwest Consultants
PO Box 157
Spencer, IA 51301



NORTHWEST CONSULTANTS, INC.

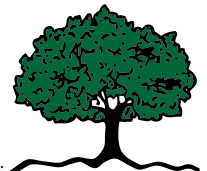


Independent Insurance Agent

NORTHWEST CONSULTANTS



*Northwest Consultants is an
association of independent agencies
delivering services to enable us to
serve customers better.*



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